

The following clients have policies that are approaching the fee consent anniversary date or the fee consent expiry date.

Policies with an upcoming fee consent expiry date

Client details	Ongoing ASF p.a. (A\$)	Consent start date		
		Start	Anniversary	Expiry
Alice Adamson Policy #: *****8524	36,000.00	05/04/21	05/04/22	02/09/22
Jasper Mulligan Policy #: ****3834	16,000.00	18/02/21	18/02/22	10/05/22
John Doe Policy #: ****1234	99,999.00	22/02/21	22/02/22	10/05/22

Policies with an upcoming fee consent anniversary date

Client details	Ongoing ASF p.a. (A\$)	Consent start date		
		Start	Anniversary	Expiry
Stephanie Baxter Policy: *****0375	12,000.00	20/07/21	20/07/22	17/12/22
Jenny Collins Policy: *****1235	24,000.00	02/08/21	02/08/22	30/12/22
John Doe Policy #: *****1234	99,999.00	22/02/21	22/02/22	10/05/22

What do I need to do?

You and your client may wish to:

1) Renew the current fee arrangement

Ongoing adviser service fees will cease to be paid after the fee consent expiry date. In order to continue receiving the fees without interruption, please provide the Adviser fee consent form - renew a fee arrangement completed by your client before the current consent expires

Annuities via platform: For annuities invested via a platform, please download the form (with instructions on how to submit it) by logging into the relevant

2) Start a new fee arrangement

If you wish to start a new fee arrangement instead of renewing the current arrangement, please provide the Adviser <u>fee consent form - new fee</u> arrangement completed by your client.

Annuities via platform: For annuities invested via a platform, please download the form (with instructions on how to submit it) by logging into the relevant platform.

If we do not receive a completed form by the fee consent expiry date, we are required to cease paying you fees once the current consent expires.

Fee consents for maturing policies

Please be advised that for term annuities, if there is also an upcoming maturity and the policy matures before the fee consent expires, fees will stop being paid after the policy matures. In order to continue receiving fees upon maturity reinvestment, please obtain your client's consent by completing the <u>Adviser fee consent form - new fee</u> arrangement and send it to us along with the maturity instructions. The form will also be generated at the back of your reinvestment quote for your client to sign.

Further information

If you have any questions on the Adviser fee consent form, please contact your <u>Challenger Annuity Specialist Skye Curlewis at 560857challenger@masked.com.au, or call</u> our Adviser Services team on 1800 621 009.

Yours sincerely

Luke Cheetham

General Manager, Retail Distribution Challenger







www.challenger.com.au